(Operating as Hospice Quinte)

# FINANCIAL STATEMENTS

March 31, 2022



#### INDEPENDENT AUDITOR'S REPORT

To the Members of **REGIONAL HOSPICE OF QUINTE INC.** 

#### **Qualified Opinion**

We have audited the financial statements of **REGIONAL HOSPICE OF QUINTE INC.** (Operating as Hospice Quinte), which comprise the statement of financial position as at March 31, 2022, and the statements of operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended March 31, 2022 and 2021, current assets as at March 31, 2022 and 2021, and net assets as at April 1 and March 31 for both the 2022 and 2021 years. Our audit opinion on the financial statements for the year ended March 31, 2021 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### INDEPENDENT AUDITOR'S REPORT (continued)

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Belleville, Ontario May 30, 2022 CHARTERED PROFESSIONAL ACCOUNTANTS
LICENSED PUBLIC ACCOUNTANTS

(Operating as Hospice Quinte)

(Incorporated without share capital under laws of Ontario)

# STATEMENT OF FINANCIAL POSITION MARCH 31, 2022

#### **ASSETS**

	_	2022	,	2021
CURRENT ASSETS Cash Accounts receivable Prepaid expenses	\$	676,165 134,385 34,492 845,042	\$	825,137 279,590 32,358 1,137,085
INVESTMENTS - note 4		803,282		613,459
CAPITAL ASSETS - note 5	\$	6,909,361 8,557,685	\$_	3,976,342 5,726,886
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES  Accounts payable and accrued liabilities Government remittances payable Deferred revenue - note 6	\$	72,570 23,805 292,822	\$	40,930 9,069 461,952
LONG TERM DEBT - note 7		389,197 37,883		511,951 33,263
DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS - note 8		6,617,777 7,044,857		3,683,296 4,228,510
NET ASSETS Invested in capital assets Internally restricted Unrestricted	- \$=	781,055 600,200 131,573 1,512,828 8,557,685	\$=	478,495 424,712 595,169 1,498,376 5,726,886
Approved by the Board				
Director				
Director				

(See accompanying notes)

(Operating as Hospice Quinte)

# STATEMENT OF OPERATIONS YEAR ENDED MARCH 31, 2022

	-	2022		2021
REVENUE	Φ.	400	Φ	1.000
Membership fees	\$	480	\$	1,000
Donations		166,798		121,800
Subsidies - Ministry of Health and Long-Term Care/OH East		703,077		177,860
Grants		150,788		43,750
Fundraising		98,786		260
Interest		12,424		16,663
Amortization of deferred contributions related to capital assets		169,095		
	-	1,301,448		361,333
EXPENSES				
Advertising		66,174		70,435
Amortization of capital assets		169,095		3,130
Equipment rental		1,129		1,393
Fundraising		55,694		18,112
Insurance		10,928		3,568
Interest on long-term debt		22,527		-
Maintenance - equipment		10,191		3,801
- building		89,372		11,642
Memberships		4,958		6,007
Office		41,313		31,976
Professional fees		50,818		22,704
Program costs		65,536		17,952
Rent		3,397		17,777
Telephone		14,958		8,322
Travel		2,763		1,847
Training		17,011		10,775
Utilities		23,204		3,674
Wages and benefits		653,166		196,767
Volunteer		814	***************************************	3,868
	***************************************	1,303,048	*********	433,750
Deficiency of revenue over expenses before other items		(1,600)		(72,417)
OTHER INCOME (EXPENSE)				
Loss on sale of capital assets		(1,462)		-
Loss on foreign exchange		(730)		(132)
Government assistance		-		26,737
Unrealized gain (loss) on fair value adjustment of investments		18,244		28,434
	-	16,052		55,039
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES	\$	14,452	\$	(17,378)
	***************************************		200	

(See accompanying notes)

(Operating as Hospice Quinte)

# STATEMENT OF CASH FLOWS YEAR ENDED MARCH 31, 2022

	2022		2021	
CASH FLOWS FROM OPERATING ACTIVITIES				
Excess (deficiency) of revenue over expenses	\$	14,452	\$	(17,378)
Adjustments for:				•
Amortization of capital assets		169,095		3,130
Amortization of deferred contributions related to capital assets		(169,095)		-
Loss on sale of capital assets		1,462		(20, 42.4)
Fair Value adjustment of investments		(18,244)		(28,434)
Foreign exchange (gain) loss		730		(20,000)
Forgivable portion of loan - non-cash  Fair value adjustment to interest free loan		4,620		(20,000) (6,737)
Stock donations received - non-cash		(221,513)		(94,281)
Stock donations received - non-easir		•	-	
		(218,493)		(163,568)
Change in non-cash working capital components:		1.15.005		(015 (02)
Accounts receivable		145,205		(215,693)
Prepaid expenses Accounts payable and accrued liabilities		(2,134) 31,640		355,193 23,989
Government remittances payable		14,736		2,234
Deferred revenue		(169,130)		(183,717)
Bototica tevenue		·	-	
		(198,176)	-	(181,562)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments		(423,579)		(121,959)
Proceeds on sale of investments		472,783		420,739
Purchase of capital assets	-	(3,036,078)	-	(3,170,404)
		(2,986,874)		(2,871,624)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds of long term debt		**		60,000
Deferred contributions related to				
capital assets	_	3,036,078		3,170,404
		3,036,078		3,230,404
INCREASE (DECREASE) IN CASH		(148,972)		177,218
CASH, beginning of year		825,137		647,919
CASH, end of year	\$_	676,165	9	825,137

(See accompanying notes)

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 1. PURPOSE OF ORGANIZATION

The Regional Hospice of Quinte Inc. assists terminally ill patients and their caregivers by giving them support and companionship, during the patients' final stages of life, in an effort to improve their quality of life.

The Corporation is a registered charity (#11911 4452 RR0001) and as such is exempt from income taxes.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

#### Investments

The purchase and sale of investments are accounted for using settlement date accounting.

#### Capital assets and amortization

Capital assets are stated at cost. Amortization is provided on a straight line basis, at a half-year rate in the year of acquisition, using the following annual rates:

Furniture and equipment	10 years
Medical equipment	4 years
Buildings	25 years
Computer equipment	3 years

Construction in progress is not amortized until the asset is available for productive use, at which time they are amortized.

#### Revenue recognition

The Corporation follows the deferral method in accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and its collection is reasonably assured.

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Management makes accounting estimates when determining the estimated useful life of the Corporation's capital assets, accrued liabilities, deferred revenues and subsidy repayable. Actual results could differ from those estimates.

#### Donated material and services

Donated materials are recorded at fair value at the date of contribution. Donated services are not recorded by the Corporation due to the difficulty of determining their fair value.

#### Financial instruments

The Corporation measures its financial assets and financial liabilities at fair value adjusted by transaction costs in the case where a financial asset or financial liability is subsequently measured at amortized cost.

The Corporation measures all its financial assets and its financial liabilities at amortized cost except for investments quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the Statement of Operations in the period incurred.

Financial assets measured at amortized cost include cash accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

The fair value of the equity instruments is the closing price obtained from the applicable exchange at the date of the Statement of Financial Position.

#### Government assistance

Government assistance for operating expenses received as a result of the Government of Canada COVID response program is recorded as deferred revenue and is amortized to income as eligible expenditures are incurred. No government assistance was deferred at year end. Amounts related to wage and rent subsidies are recorded as a reduction to the related expense.

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 3. FINANCIAL INSTRUMENTS

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Corporation's maximum exposure to credit risk is represented by the carrying value of its cash and accounts receivable. The Corporation's cash is on deposit with Canadian chartered banks and therefore it is management's opinion that the Corporation is not subject to significant credit risk. The Corporation's accounts receivable comprise HST rebates and fundraising proceeds collected by third parties prior to the year end but not yet remitted; it is management's opinion that the Corporation is not subject to significant credit risk with respect to accounts receivable.

#### Liquidity risk

Liquidity risk is the risk that the Corporation cannot meet its commitments when they become due. Liquidity risk also includes the risk of the Corporation not being able to liquidate assets in a timely manner. The Corporation's management manages this risk by reviewing expected cash flow requirements, anticipating investing and financing activities and holding assets that can be readily converted to cash.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk.

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Corporation's transactions are primarily denominated in Canadian dollars. The Corporation is exposed to currency risk with fluctuations in the US dollar, as investments with a fair value of \$108,314 (2021 - \$Nil) are held in US investments.

#### Interest rate risk

Interest rate risk refers to the risk that the fair value of financial instruments and future cash flows associated with the instruments will fluctuate due to changes in market interest rates.

The Corporation's exposure to interest rate risk arises from its interest bearing assets.

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 3. FINANCIAL INSTRUMENTS (continued)

#### Other price risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments traded in the market. The Corporation manages other price risk by investing in low risk investments and is exposed to price risk on its equity investments.

#### Change in risk

There were no changes to the Corporation's risk exposure during the year.

#### 4. INVESTMENTS

	20	22	2021			
	Market Value	Cost	Market Value	Cost		
Preferred shares	\$ 13,115	\$ 12,500	\$ 13,040	\$ 12,500		
Common shares	341,907	298,570	122,951	102,353		
Multi-Asset	26,812	26,696	<b>~</b> :	=		
Guaranteed Investment						
Certificates						
- redeemable, 0.85% due						
August 11, 2022	100,000	100,000	-	***		
- redeemable, 1.21% due	Notice and the second of the s	householden seekseekssän				
August 11, 2023	99,191	99,191	-	F-0		
- redeemable, 1.28% due						
August 11, 2023	100,000	100,000	_	2		
- cashable, 0.20% due October						
28, 2022	25,651	25,642	-	-		
- cashable, 0.20% due						
December 17, 2022	96,606	96,598	-	-		
- redeemable, 1.65% due						
August 9, 2021	-	-	101,409	100,000		
- redeemable, 2.10% due						
August 9, 2021	-	-	101,358	100,000		
- redeemable, 2.20% due						
August 9, 2021	_	_	101,428	100,000		
Carried forward	\$ 803,282	\$ 759,197	\$ 440,186	\$ 414,853		

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 4. INVESTMENTS (continued)

	2022			2021				
	<u>Ma</u>	rket Value	····	Cost	Ma	rket Value		Cost
Carried forward - redeemable, 2.21% due	\$	803,282	\$	759,197	\$	440,186	\$	414,853
October 25, 2021 - redeemable, 0.25% due		-		-		51,314		50,825
October 28, 2021 - cashable, 1.21% due		-		-		25,553		25,553
December 17, 2021	******	<u></u>	_	_		96,406		96,406
	\$	803,282	\$	759,197	\$	613,459	\$	587,637

During the year, the Corporation received donations of investments with a fair value of \$221,513.

#### 5. CAPITAL ASSETS

Capital assets consist of the following:

		2022						2021
	_	Cost		cumulated ortization	_	Net		Net
Land Building Medical equipment Furniture and equipment Computer equipment Construction in progress	\$	291,584 6,343,468 160,516 214,168 68,720	\$	126,869 20,064 10,709 11,453	\$	291,584 6,216,599 140,452 203,459 57,267	\$	291,584 - - 1,462 - 3,683,296
	<u>\$</u>	7,078,456	\$	169,095	\$_	6,909,361	\$_	3,976,342

During the year, the Corporation received donated materials for the construction of a 6-bed Hospice Quinte Care Centre. The fair market of contributed materials was estimated to be \$67,498. The donated materials are recorded as part of the cost of building.

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 6. DEFERRED REVENUE

7.

Deferred revenue consists of the following:

	 2022		2021
Capital campaign donations Ministry for Seniors and Accessibility	\$ 292,822	\$	441,952 20,000
	\$ 292,822	\$	461,952
LONG TERM DEBT			
	 2022	_	2021
Canada Emergency Business Account (CEBA) from Scotiabank, interest at 0% during initial term, initial term ending December 31, 2022, interest owing at 5% during extended term ending on December 31, 2025, first payment date is January 31, 2023, \$20,000 is forgivable if 75% repaid before			
initial term date.	\$ 37,883	\$	33,263

The book value of the loan at March 31, 2022 is \$60,000. In 2021, the interest free portion of \$20,000 was recognized into revenue. The loan has been discounted to reflect the below market interest over the interest free period at a rate of 5%. The fair value of the adjustment for interest expense on the loan for 2022 is \$4,620 and is included in Office expenses on the Statement of Operations.

#### 8. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS

Deferred contributions related to capital assets consist of:

			2021
Balance, beginning of year Contributions received Amortization	3,103	3,296 \$ 3,576 9,095)	512,892 3,170,404
Balance, beginning of year	\$ 6,617	<u>1,777</u> \$	3,683,296

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 9. RESTRICTION ON NET ASSETS

During the year, the Corporation transferred \$300,000 from internally restricted net assets to invested in capital assets to pay off the construction loan.

The balance of the internally restricted net assets at the end of March 31, 2022 is \$600,200 (2021 - \$424,712), representing \$600,200 (2021 - \$212,500) for six month operating contingency reserve and \$Nil (2021 - \$212,500) for capital projects.

#### 10. GOVERNMENT SUBSIDIES

The Corporation entered into a Memorandum of Understanding ("MOU) with Providence Care Centre ("Providence Care"), effective December 22, 2018. The palliative service funding from SE LHIN/OH East was transferred to Providence Care, effective January 1, 2019. Under the MOU, Providence Care is responsible for reporting to SE LHIN/OH East for the palliative service. However, the Corporation is responsible for administering budget, bookkeeping and preparing payroll for the palliative service and remits financial and statistical information required by the MIS Guideline for the palliative service to Providence Care on a monthly basis. Providence Care is required to transfer SE LHIN/OH East funding to the Corporation on a monthly basis.

#### 11. COMMITMENTS

The Corporation entered into a contract to purchase project management services for the expansion of the Palliative Care Centre in 2021. Total professional fees were estimated to be \$157,500 excluding HST. As of March 31, 2022, \$85,435 excluding HST and disbursements have been paid to the contractor.

The Corporation entered into a contract to purchase construction services for the expansion of the Palliative Care Centre in 2021. Total construction fees were estimated to be \$4,650,000 excluding HST. As of March 31, 2022, \$4,611,000 excluding HST has been paid to the contractor.

#### 12. CAPITAL FUNDING

The City of Belleville has committed to providing the Corporation \$1,000,000 over a period of five years commencing in 2019. As of March 31, 2022, the Corporation has received \$550,000 of the committed funds.

(Operating as Hospice Quinte)

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2022

#### 13. GOVERNMENT ASSISTANCE

As at March 31, 2022, the Corporation was entitled to \$108,935 under the Canada Emergency Wage Subsidy (CEWS). The Corporation received the full amount from the CEWS program. There are no unfulfilled conditions attached to the CEWS, and as such the Corporation has recorded the full amount of this subsidy as a reduction to wages and benefits expenses.

As at March 31, 2022, the Corporation was entitled to \$106,604 under the Hardest-Hit Business Recovery Program (HHBRP). The Corporation received the full amount from the HHBRP program. There are no unfulfilled conditions attached to the HHBRP, and as such the Corporation has recorded the full amount of this subsidy as a reduction to wages and benefits expenses.

As at March 31, 2022, the Corporation was entitled to \$8,600 under the Canada Emergency Rent Subsidy (CERS). The Corporation received the full amount from the CERS program. There are no unfulfilled conditions attached to the CERS, and as such the Company has recorded the full amount of this subsidy as a reduction to rent.

#### 14. COMPARATIVE FIGURES

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.